



agenda

11TH OCTOBER 2019 | CLUJ-NAPOCA

CENTRAL EUROPEAN INSURANCE SUMMIT

GRAND HOTEL NAPOCA

OCTAVIAN GOGA STREET, NO 1, CLUJ-NAPOCA

- 09⁰⁰ - 10⁰⁰** **Welcome Coffee & Registration**
Traditional welcome for the guests, morning coffee and buffet in the networking area
- 10⁰⁰ - 10¹⁰** Welcome Note - Barna Erik

1. FUTURE OF INSURANCE INDUSTRY

A) TECH TRENDS THAT WILL DEFINE THE FUTURE OF INSURANCE

- 10¹⁰ - 10²⁵** The Future for Insurance - AI, RPA and the new technology ecosystem;
Razvan Atim - Head of Sales Eastern Europe UiPath
- 10²⁵ - 10⁴⁰** InsurTech will change your business, are you ready for the future;
Andrew Warburton - General Manager - Insurtech Hub
- 10⁴⁰ - 10⁵⁰** Understanding the growing threat of cyber. How has the cyber threat evolved over the past 5 years?
Alexandru Armean - CT DEFENSE
- 10⁵⁰ - 11⁰⁰** *Simona Cozmean - Delivery Director Telekom*

11⁰⁰ - 11³⁰ Networking & Coffee Break

- 11³⁰ - 11⁴⁵** Predictive Analytics: "Agile Solution Building for Insurance through Understandable and Continuous AutoML"
Zehra Çataltepe - CEO Tazi
- 11⁴⁵ - 12⁰⁰** The vision of selling an insurance product Via App;
Timo Dreger - CEO Insureabout
- 12⁰⁰ - 12¹⁵** Impact of insurtech on the insurance value proposition;
Liviu Huluta - Head of Consumer & Commercial for Central, Southern and Eastern Europe Marsh

B) PANEL DISCUSSIONS

- 12¹⁵ - 12⁴⁵** Digital Brainstorm: Delivering 'extreme convenience' through alternative distribution models
Stefan Stavrositu - Chief Sales Officer - GROUPAMA
Cristian Ionescu - CEO ASIROM
Viorel Vasile - CEO SAFETY Broker
Erik Barna - CEO Life Is Hard

12⁴⁵ - 13⁴⁵ Interactive Lunch Break

2. SUCCESS STORIES IN ROMANIAN INSURANCE

- 13⁴⁵ - 13⁵⁵** Beyond traditional brokerage: value-added distribution in commercial insurance. Explore how brokers can really add value to clients;
Viorel Vasile - CEO Safety Broker
- 13⁵⁵ - 14⁰⁵** Anytime, anywhere: paperless mobile insurance;
Stefan Prigoreanu - CEO Millennium Broker
- 14⁰⁵ - 14¹⁵** The importance of technology and digitalization in Insurance;
Victor Sraer - CEO OttoBroker
- 14¹⁵ - 14²⁵** *Cristian Ionescu - CEO ASIROM*

3. ROMANIAN INSURANCE INDUSTRY

A) PANEL DISCUSSIONS

- 14²⁵ - 15⁰⁰** Challenges of the Insurance Industry in Romania
Calin Rangu - Business Conduct and Intermediaries Supervision Director FSA Romania
Alexandru Ciuncan - General Director UNSAR
Dorel Duta - President UNSICAR
Viorel Vasile - President PRBAR

15⁰⁰ - 15³⁰ Networking break - afternoon session

B) TRENDS AND OPPORTUNITIES IN ROMANIA

- 15³⁰ - 15⁵⁰** Technology. What about the human touch?
Cenk Güner - Chief Client Officer AEGON & Calin Grigorovici - Sales Controlling Director AEGON
- 15⁵⁰ - 16⁰⁰** Quo Vadis InsurTech;
Calin Rangu - Business Conduct and Intermediaries Supervision Director FSA Romania
- 16⁰⁰ - 16¹⁰** IDD - perspectives after 10 months since launching;
Catalin Campeanu - Deputy General Director ISF
- 16¹⁰ - 16²⁰** Health Insurance in Romania - insights and Perspectives
Tiberiu Maier - CEO Signal Iduna Romania
- 16²⁰ - 16³⁰** How visible is insurance industry in social media
Laurentiu-Sergiu Costache - President of XPRIMM - Insurance & Pensions

NETWORKING EVENING

CHARLIE PUB

MUZEULUI SQUARE, NO 3, CLUJ-NAPOCA

- 20⁰⁰** **Jazz Night**
Location: CHARLIE (upstairs)